

# TRAVELLERS CHOICE

## INTERIM FINANCIAL REPORT

FOR THE HALF-YEAR ENDED  
31 DECEMBER 2024





## **OUR PURPOSE**

To sustainably create, protect and return value to members.

## **OUR VISION**

To be the network of choice for successful travel businesses.

## **OUR VALUES**

We focus on the customer, we work as a team, we are driven by results.

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# DIRECTORS' REPORT

Your Directors present their report on the Company for the half-year ended 31 December 2024.

## DIRECTORS

The following persons were Directors of Travellers Choice Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

- Ben Apsey (Appointed 01 November 2024)
- Trent Bartlett
- Mark Brady
- Naome Burdon (Appointed 01 November 2024)
- Greg Close
- Phil Dalley (Retired 01 November 2024)
- Trinity Hastwell (Retired 01 November 2024)
- Christian Hunter
- Jacqueline Wilson-Smith

## OPERATING RESULTS

The Company produced an operating profit before providing for income tax for the half-year of \$1,306,192 (31 December 2023: income before income tax \$723,746).

## REVIEW OF OPERATIONS

The financial period commenced on 01 July 2024.

The Directors have resolved that any dividend or trading rebate distributions will be considered at year-end.

## PRINCIPAL ACTIVITIES

The principal activities of the Company during the financial half-year were to provide business services and support to travel agent member shareholders of Travellers Choice in accordance with the Company's objectives.

No significant changes in the nature of these activities occurred during the financial year.

## SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

No significant changes in the Company's state of affairs occurred during the financial half-year.

## AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 2.

This Directors' Report is signed in accordance with a resolution of the Board of Directors:



Trent Bartlett  
Director

Dated this 10th day of March 2025

# AUDITOR'S INDEPENDENCE DECLARATION



## **AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF *THE CORPORATIONS ACT 2001* TO THE DIRECTORS OF TRAVELLERS CHOICE LIMITED**

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the Directors of Travellers Choice Limited. As the audit partner for the review of the financial report of Travellers Choice Limited for the half-year ended 31 December 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- any applicable code of professional conduct in relation to the audit.

A handwritten signature in dark ink that reads 'AMW Audit'.

### **AMW AUDIT**

Chartered Accountants (Auditor registration number 314299)

A handwritten signature in dark ink, appearing to be 'M Shone'.

### **MARTIN SHONE**

Principal

Perth, WA

Dated this 10th day of March 2025



# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

**FOR THE HALF-YEAR ENDED 31 DECEMBER 2024**

	NOTE	HALF-YEAR ENDED 31 DECEMBER 2024	HALF-YEAR ENDED 31 DECEMBER 2023
		\$	\$
Revenue	2	2,357,377	1,652,282
Cost of sales		-	-
Gross profit		2,357,377	1,652,282
Other revenues	2	1,468,023	1,197,302
Computer expenses		(90,987)	(28,043)
Consultancy fees		(74,681)	(55,034)
Depreciation and amortisation expenses	3	(40,089)	(32,759)
Director fees		(62,306)	(52,426)
Fees (Corp/TCF/Lic./BSP)		(89,365)	(78,932)
Finance costs	3	(13,530)	(4,592)
Insurance expense		(10,259)	(8,665)
Marketing costs		(249,525)	(266,663)
Member overrides		(197,250)	(187,250)
Rent	3	(2,018)	(2,000)
Salaries & wages		(728,592)	(633,902)
Subscriptions for members		(523,820)	(543,377)
Ticketing fee		(114,804)	(106,005)
Other expenses from ordinary activities	3	(321,982)	(126,190)
<b>Profit before income tax</b>		1,306,192	723,746
Income tax expense		-	-
<b>Profit for the half-year</b>		1,306,192	723,746
<b>Other comprehensive income/(loss)</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		-	-
Other comprehensive income for the half-year, net of tax		-	-
<b>Total comprehensive income attributable to members of the Company</b>		1,306,192	723,746

The accompanying notes form part of these financial statements.

# STATEMENT OF FINANCIAL POSITION

**AS AT 31 DECEMBER 2024**

	31 DECEMBER 2024	30 JUNE 2024
	\$	\$
<b>ASSETS</b>		
CURRENT ASSETS		
Cash and cash equivalents	979,595	2,070,404
Trade and other receivables	92,708	934,897
Other assets	2,989,042	2,206,821
TOTAL CURRENT ASSETS	4,061,345	5,212,122
NON-CURRENT ASSETS		
Property, plant and equipment	65,132	75,241
Right of Use Asset	84,490	112,653
Financial assets	138,000	138,000
Deferred tax assets	137,226	137,226
TOTAL NON-CURRENT ASSETS	424,848	463,120
TOTAL ASSETS	4,486,193	5,675,242
<b>LIABILITIES</b>		
CURRENT LIABILITIES		
Trade and other payables	694,890	453,967
Current tax liabilities	-	-
Provisions	206,520	172,423
Lease Liabilities	52,766	51,465
TOTAL CURRENT LIABILITIES	954,176	677,855
NON-CURRENT LIABILITIES		
Provisions	11,290	18,215
Lease liabilities	40,166	64,523
Deferred tax liabilities	599,441	599,441
TOTAL NON-CURRENT LIABILITIES	650,897	682,179
TOTAL LIABILITIES	1,605,073	1,360,034
NET ASSETS	2,881,120	4,315,208
<b>EQUITY</b>		
Issued ordinary share capital	336,930	324,295
Retained earnings	2,458,972	3,905,695
<b>FVTOCI reserve</b>	85,218	85,218
TOTAL EQUITY	2,881,120	4,315,208

The accompanying notes form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY

**FOR THE HALF-YEAR ENDED 31 DECEMBER 2024**

	ISSUED ORDINARY SHARE CAPITAL	FVTOCI RESERVE	RETAINED EARNINGS	TOTAL
<b>Balance at 01 July 2023</b>	367,265	74,144	1,959,435	2,400,844
<b>Profit for the half-year</b>	-	-	723,746	723,746
Other comprehensive income	-	-	-	-
<b>Total comprehensive income for the half-year</b>	-	-	723,746	723,746
Shares bought back during the period	(46,890)	-	-	(46,890)
Dividends and rebates paid	-	-	(1,499,832)	(1,499,832)
<b>Balance at 31 December 2023</b>	320,375	74,144	1,183,349	1,577,868
<b>Balance at 01 July 2024</b>	324,295	85,218	3,905,695	4,315,208
<b>Profit for the half-year</b>	-	-	1,306,192	1,306,192
Other comprehensive income	-	-	-	-
<b>Total comprehensive income for the half-year</b>	-	-	1,306,192	1,306,192
Shares issued during the period	12,635	-	-	12,635
Dividends and rebates paid	-	-	(2,752,915)	(2,752,915)
<b>Balance at 31 December 2024</b>	336,930	85,218	2,458,972	2,881,120

The accompanying notes form part of these financial statements.



# STATEMENT OF CASH FLOWS

**FOR THE HALF-YEAR ENDED 31 DECEMBER 2024**

## CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from customers and government  
Payments to suppliers and employees  
Interest received  
Net income tax paid  
Net cash provided by operating activities

## CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of property, plant and equipment  
Proceed from recall of investments  
Net cash (used in)/provided by investing activities

## CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of lease liability  
Dividends and rebates paid  
Proceeds from issued shares  
Cash paid to buy back shares  
Net cash used in financing activities

Net (decrease)/increase in cash held  
Cash and cash equivalents at beginning of half-year  
Cash and cash equivalents at end of half-year

HALF-YEAR ENDED 31 DECEMBER 2024	HALF-YEAR ENDED 31 DECEMBER 2023
\$	\$
3,955,413	4,008,901
(2,287,383)	(2,145,587)
19,844	10,172
-	(19,124)
1,687,874	1,854,362
(1,817)	(8,690)
-	22,633
(1,817)	13,943
(36,586)	(34,927)
(2,752,915)	(1,499,832)
12,635	-
-	(46,890)
(2,776,866)	(1,581,649)
(1,090,809)	286,656
2,070,404	1,435,304
979,595	1,721,960

The accompanying notes form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

**FOR THE HALF-YEAR ENDED 31 DECEMBER 2024**

## **GENERAL INFORMATION**

The financial statements cover Travellers Choice Limited. The financial statements are presented in Australian dollars.

Travellers Choice Limited is an unlisted public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

### **Registered office**

Suite 1, Level 1,  
74 Wittenoom Street  
East Perth WA 6004

### **Principal place of business**

Suite 1, Level 1,  
74 Wittenoom Street  
East Perth WA 6004

A description of the nature of the Company's operations and its principal activities are included in the Directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 10th March 2025.

## **NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES INFORMATION**

### **a. Basis of Preparation**

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with requirements of the *Corporations Act 2001* and Australian Accounting Standard AASB 134: *Interim Financial Reporting*. The Company is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

### **b. Accounting Policies**

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements.

The Company has considered the implications of new or amended Accounting Standards, but determined that their application to the financial statements is either not relevant or not material.

## NOTE 2 REVENUE AND OTHER INCOME

### Revenue

#### Sales revenue:

- Sale of services and commission

#### Other revenue:

- Membership fees
- Insurance commission
- Conference fees
- Interest received
- Marketing revenue
- Other income

### Total revenue

#### a. Interest revenue from:

- banks

	31 DECEMBER 2024	31 DECEMBER 2023
	\$	\$
	2,357,377	1,652,282
	297,243	245,168
	190,685	180,539
	743,668	649,736
	19,844	10,172
	212,563	110,185
	4,020	1,502
	1,468,023	1,197,302
	3,825,400	2,849,584
	19,844	10,172
	19,844	10,172

## NOTE 3 EXPENSES

Profit before income tax from continuing operations includes the following specific expenses:

Depreciation of property, plant and equipment

Amortisation of intangible assets

Depreciation of right of use asset

Finance costs

Interest charges on lease liabilities

Rental expense on operating leases

Accommodation

Accounting fees

Flights

Legal fees

Staff training

Corporate sponsorship

Others

Total other expenses

	31 DECEMBER 2024	31 DECEMBER 2023
	\$	\$
	(11,926)	(3,221)
	-	(1,375)
	(28,163)	(28,163)
	(40,089)	(32,759)
	(13,530)	(4,592)
	(2,018)	(2,000)
	137,795	5,566
	23,933	24,760
	33,687	8,896
	4,074	-
	28,500	1,438
	20,000	-
	73,993	85,530
	(321,982)	(126,190)

#### NOTE 4 DIVIDENDS

Distributions and rebates paid

- A distribution based on member support of preferred airlines amounting to \$1,476,189
- A distribution based on member support of wholesale suppliers amounting to \$1,257,496
- A dividend of 6.0% of shareholding amounting to \$19,230

31 DECEMBER 2024	31 DECEMBER 2023
\$ 2,752,915	\$ 1,499,832

#### NOTE 5 FAIR VALUE MEASUREMENTS

##### a. Valuation Techniques

In the absence of an active market for an identical asset or liability, the Company selects and uses one or more valuation techniques to measure the fair value of the asset or liability. The Company selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by the Company are consistent with one or more of the following valuation approaches:

- *Market approach* uses prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- *Income approach* converts estimated future cash flows or income and expenses into a single discounted present value.
- *Cost approach* reflects the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Company gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

## NOTE 5 FAIR VALUE MEASUREMENTS (CONT.)

### b. Financial Instruments

The following table represents a comparison between the carrying amounts and fair values of financial assets and liabilities:

	31 DECEMBER 2024		30 JUNE 2024	
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT	FAIR VALUE
	\$	\$	\$	\$
<b>Financial assets</b>				
Cash and cash equivalents	979,595	979,595	2,070,404	2,070,404
Trade and other receivables	92,708	92,708	934,897	934,897
Financial assets at fair value through other comprehensive income	138,000	138,000	138,000	138,000
<b>Total financial assets</b>	1,210,303	1,210,303	3,143,301	3,143,301
<b>Financial liabilities</b>				
Trade and other payables (excluded GST & PAYG)	669,328	669,328	425,114	425,114
Lease liabilities	92,932	92,932	115,988	115,988
<b>Total financial liabilities</b>	762,260	762,260	541,102	541,102

## NOTE 6 CONTINGENT LIABILITIES

The Company has no contingent liabilities for the half-year ended 31 December 2024.

## NOTE 7 EVENTS AFTER THE REPORTING PERIOD

No matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the Company's operations, the results of those operations, or the Company's state of affairs in future financial years.



# DIRECTORS' DECLARATION

In accordance with a resolution of the Directors of Travellers Choice Limited, the Directors of the Company declare that:

1. The financial statements and notes, as set out on pages 4 to 11 are in accordance with the *Corporations Act 2001* and:
  - (a) complying with Accounting Standard AASB 134: *Interim Financial Reporting*; and
  - (b) give a true and fair view of the Company's financial position as at 31 December 2024 and of the performance for the half-year ended on that date.
2. In the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Trent Bartlett  
Director

Dated this 10th day of March 2025

# INDEPENDENT AUDITOR'S REPORT



## INDEPENDENT AUDITORS' REVIEW REPORT TO THE MEMBERS OF TRAVELLERS CHOICE LIMITED ACN 121 496 900

### Conclusion

We have reviewed the half-year financial report of Travellers Choice Limited (the "Company"), which comprises the statement of financial position as at 31 December 2024, the statement of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the half-year then ended, and notes to the financial statements, including a summary of material accounting policies information, and the Directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Travellers Choice Limited does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the Travellers Choice Limited financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134: *Interim Financial Reporting and the Corporations Regulations 2001*.

### Basis for Conclusion

We conducted our review in accordance with ASRE 2410: *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of Travellers Choice Limited in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the Directors of Travellers Choice Limited, would be in the same terms if given to the Directors as at the time of this auditor's review report.

### Responsibilities of Directors for the Financial Report

The Directors of Travellers Choice Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

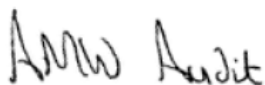
### Auditor's Responsibilities for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Company's financial position as at 31 December 2024 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134: *Interim Financial Reporting and the Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.



#### AMW AUDIT

Chartered Accountants

Address: Unit 8, 210 Winton Road, Joondalup, Western Australia



#### MARTIN SHONE

Principal & Registered Company Auditor

Dated this 10th day of March 2025



**TRAVELLERS CHOICE LIMITED**

ACN 121 496 900

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East Perth WA 6004

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